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# The Tatum Times

## “A Journey to Remember”

### Points of Interest

- “A Journey to Remember”
- Communication Corner
- Product Update
- User of the Month
- AAID Meet and Greet
- Hands-On Learning Series
- Did you know?

We have just completed our third “Journey to Remember” course in Normandy, France with Dr. Hilt Tatum. The setting was at the beautiful and quaint Hostellerie Saint Pierre located on the Seine River. Dr. Tatum and his wife Roswitha have cordially hosted over fifty clinicians and their spouses to date. While the clinicians were in class, the families were sightseeing at some of the breathtaking locations in this area. The attendees’ comments on the experience have been very enlightening. Such quotes as, “I came back from France feeling totally complete.” and “This was by far, the best course I have attended in

my professional career.” Dr. Tatum is a very generous person who shares his vast clinical knowledge and procedures with all of us. A student from the last class referred to Dr. Tatum as a “philanthropist”. While Dr. Tatum did not think he should wear this designation, we all agreed that he is certainly deserving of this title as he continues to distribute his goodwill both clinically and philosophically. Thank you Dr. Tatum for your time and knowledge! You continue to touch so many of our lives.



*A special “Thank You” to all the participating doctors and their families who spent their valuable time learning the Tatum Philosophy. Sincerely,  
 Dr. Tatum & the staff of  
 Tatum Surgical*

### Communication Corner...

Welcome to the *Tatum Times Publication*; the first in our new series. We hope this publication will help us better serve our users. We will be bringing you new product information, company information, and upcoming events. We are here for our users to assist in the treatment of their patients in the most economical, stable, and predictable fashion. We welcome any constructive input regarding our products that would benefit our clinicians. Our next publication will feature helpful laboratory tips and advice from our “expert” Tatum Technician!

## NEW PRODUCTS

**We have developed new products this year and carry a variety of new items:**

- HT.03 with implant retention ring
- HT.11 abutment and healing screw driver
- PN 30.0 mini post
- EZ-Out periotome kit
- Sinus Kit (curette kit of 10 instruments)

**We are in the process of developing:**

- Shorter Abutments for easier restorations
- Healing Cuffs
- Post-Prep Kit
- Master Tapered Kit
- Tatum Mentor Program

**We are distributors of the following:**

- Zest Locators
- Resiment (with and without Fluoride)
- Diamond and carbide burs
- Luxators
- Nouvaug motors and handpieces

*Did you know...  
if you buy 25 im-  
plants in one or-  
der, your 3 day  
shipping is free?*

*Did you know...  
we can retip or  
resharpen your  
EZ-Outs? Just  
send us your in-  
struments.*

### Hands-On Learning Series

We are happy to announce that **Dr. Richard Borgner** has agreed to fill the position of Educational Director of the Tatum Institute. We have the following courses planned. Consult our website for the course information and highlights. Please call us for further information.

[www.tatumsurgical.com](http://www.tatumsurgical.com)

Implant 101  
(Beginner/Intermediate)  
Bone Expansion/Manipulation  
(Intermediate)  
Sinus Manipulation  
(Intermediate/Advanced)  
Bone Grafting  
(Intermediate/Advanced)

## User of the Month

We will be selecting a *User of the Month* based on the amount of implants bought. Our winners' names will be posted in our newsletter and they will receive **four free implants** (size of their choice) as a thank you gift for their continued support of Dr. Tatum and his teachings. Our inaugural winners are:

April  
**Dr. Frank Sung**  
Houston, Texas

May  
**Dr. Charles Wylie**  
Glendale, West Virginia

June  
**Dr. Roger Murray**  
Dubuque, Iowa

### Hands-On Learning Series Upcoming Classes

**Friday, December 5:  
Sinus Manipulation**

**Saturday, December 6:  
Bone Expansion**

**Class size is limited so call early  
and make your reservation.  
(888) 360-5550**

*Did you know...  
if you buy 50 im-  
plants in one order,  
you not only get a dis-  
count of \$10.00 per  
implant but you also  
receive a free HT.07  
driver worth \$40.00?*

## 2008 AAID Annual Meeting

This year's 57th annual meeting of the AAID will be held in **San Diego, CA. on October 29 - November 2, 2008.** Come by and see Dr. Tatum at **Booth 1000.** All purchases made during this meeting will be discounted 10%.

**Our hours of operation are 7:30 to 6:00 Monday - Thursday, and 7:30 to 5:00 Friday EST**