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The Tatum Times

In Loving Memory



Norma Woods

August 25, 1940 — February 25, 2010

I'd like the memory of me
 To be a happy one,
 I'd like to leave an after glow
 Of smiles when life is done.
 I'd like to leave an echo,
 Whispering softly down the ways
 Of happy times and laughing times
 And bright and sunny days.
 I'd like the tears of those who grieve
 To dry before the sun,
 Of happy memories I leave
 When life on earth is done.

A personal note from Dr. Tatum...

This quarter's newsletter is dedicated to "My Norma!" Norma Woods and Charlene Tallman came to me as a pair in the summer of '82. No one could have been more blessed as I was, opening my separate practice in St. Petersburg, Florida. Charlene, as our Hygienist and Program Coordinator; and Norma, as everything else that was not clinical. For 28 years, she has been my friend, confidant, and loyal helper in everything that has been in my business and my family's lives. Most of you have known her from the dedicated management of our Implant Company and will remember her great sense of humor and warm smile. My wish for each of you is that, at some time in your lives, you will be fortunate enough to have your very own "Norma".

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"D" Implant Holder and Driver

Introducing our new Tatum "D" Implant Holder and Driver. This tool will simplify the process of holding, transferring, and placing of the "D" Implant. Simply screw the driver into the packaged implant, slide it out of the nyclave sleeve and fill the uppermost fins with Osteogen. Then, deliver the implant to the patient's prepared osteotomy. After tapping the implant into the correct position, turn the driver to the right and remove it.

**Just
 \$40.00
 Each!**



Tatum
 Surgical

Congratulations Dr. James W. Gibney!

Tatum Surgical is fortunate to have so many of our friends seeking further education and bettering the implant field for others. Dr. James Gibney has been practicing dentistry since 1985. He was introduced to the field of implant dentistry by Dr. Tatum. Under Dr. Tatum's tutelage, Dr. Gibney developed an implant dentistry practice in Spring Hill, Florida where he continues to practice today. Dr. Gibney is a member of the Master Academy of General Dentistry, a Fellow of the American Academy of Implant Dentistry, and a Diplomate of the American Board of Implantology/ Implant Dentistry.

Dr. Gibney decided to make a huge commitment to further his education by attending Stetson University College of Law. He was accepted on a full merit scholarship and recently graduated with honors. "A Member of the Florida Bar" can now be added to his list of accomplishments!

We wish the Gibney Law Firm, a law practice dedicated to the representation of health care professionals, the best of luck and we are so proud of your new endeavor!



When asked about this new page in his life, Dr. Gibney responded: "Dentists are often targets of malpractice allegations, board of dentistry complaints, and insurance investigations. These are serious matters that require serious representation. If you find yourself the target of an investigation, contact your lawyer immediately. DO NOT make any statement until you have consulted your attorney. Your statements can and will be used against you."



"2009" Tatum Surgical "User of the Year" Dr. Vincent Liang

Dr. Vincent Liang was named "The Tatum Surgical User of the Year" for 2009. He graduated from NYU in 2001 and placed his first dental implant in 2002. His passion for implantology has led him to the "Tatum Philosophy". He has attended many of Dr. Tatum's programs including the famous "Journey to Remember" class in 2008 and 2009. He continues to work with his mentor, Dr. Joseph Lau from Chamblee, Georgia to treat a large number of patients while increasing his clinical capabilities. Dr. Tatum and Tatum Surgical would like to extend a "Thank You" to Dr. Lau for exemplifying the generous giving of his surgical experience, teaching skills, and the time and patience that we so advocate.

*News from
Dr. Richard Borgner
and the Tatum Institute*

In addition to providing excellent continuing education, we are adding an exciting new facet. After lecturing on dental implant reconstruction for over twenty years, I have come to realize that a great deal of dental work is being missed because the general practitioners, gatekeepers to all dental treatment, have not been taught to recognize interrelated treatment procedures. This results in less work for the general practitioner and lack of referrals to the specialist, thereby affecting all members of our profession financially and lowering the quality of treatment to our patients.

I have developed a one day course that will discuss multiple prosthetically driven treatment plans: from the very complex to the very simple. When one understands what is possible, the practitioner will begin to recognize treatment options not previously recognized and then refer patients to the various specialists for assistance in treatment. We will discuss methods for hard and soft tissue modifications as related to dental implant treatments and the prosthetic treatments that follow.

If you think your local dental society would be interested in a presentation such as this, please call 727-459-4910 for scheduling and details.



*Dr. Richard A. Borgner,
Educational Director
Tatum Institute, USA*

“2009 was a very productive year for the Tatum Institute. Participants attending our courses were all pleased and left with a newfound enthusiasm for Implant Dentistry. We have moved the course locations to Atlanta, Georgia. This location change will help us to utilize the state of the art dental practice of Dr. Bernee Dunson. Classes will include lectures, live surgeries, hands-on practicals emphasizing the “Hilt Tatum Philosophy”, and continuing education credits will be given to participants.”

*Tatum Institute is offering a one day course on Ramus Frame and Blade Implants. For more Information please call:
727-459-4910*

*Did you know?
If you refer a
dentist to our
“Implant 101”
course,
you will receive a
Free Implant.*

*Did you know?
We have just completed
our Tapered Bone Taps.
They range from
4.5mm—8.00 mm
in diameter and are
length specific.*

Users of the Month

We are pleased to announce our *Users of the Month* for October, November, and December 2009. For this accomplishment, these clinicians will receive four complimentary implants of their choice.

October

Dr. Leonard Machi
Wauwatosa, WI

November

Dr. Frank Sung
Houston, TX

December

Dr. Vincent Liang
Milpitas, CA

*Did you know?
We offer Universal
Implant Drivers,
both short and long,
that fit any standard
4mm square drive
torque wrench or
ratchet.*

*Did you know?
Our new
short 5mm
EZ-Abutments
have taken over
by storm.*

Upcoming Events

Atlanta, Georgia

July 23 - 24, 2010

Implant 101

Dx and Tx planning,

Anatomy, Case Selection,

Osteotomy Preparation,

Implant Placement, Post

Placement, Impressions,

And Lab Considerations.

Atlanta, Georgia

Sept. 10 -11 , 2010

Sinus Manipulation

Bone Expansion

Nov. 5-6, 2010

Bone Grafting

Nerve Repositioning

Segmental Osteotomy

"A Journey to Remember" 2010

We have fantastic news! Dr. Tatum has decided to host Tatum Surgical International's sixth and seventh "Journey to Remember" classes in Normandy, France. Here are the two weeks we have planned:

May 16th - 24th, 2010 ONLY 2 Rooms Left!

August 1st - 7th, 2010

This is a chance of a lifetime for you and your spouse. The cost is only \$4000.00 for the week for the Doctors, and an additional \$500.00 for spouses. This includes: lodging, breakfast at the hotel, dinner at the Tatum's, and the trip to the Chateau.

This meeting is going to be a limited engagement, due to the size of the hotel. Please respond as soon as possible so we can reserve a room and space in the class for you. 1-888-360-5550

Did you know?

*The Tatum "EZ-Prep"
abutment prep kit by SS White
will cut down chairside time
dramatically!*

Visit us at: www.tatumsurgical.com